



## News Release

**For Immediate Release:**

March 5, 2021

# Small business owners celebrate highlight of 2020: adaptation

*Local moving company earns national award for sales*

**Burlingame, CA** —Across the United States, small business owners have been [hit hard](#) by COVID-19 closures; some who were deemed essential, however, can look back with a sigh of relief at finishing out 2020 with their heads above water. Moving companies saw individuals and families looking to move away from big cities to places with lower cost of living figures or to be closer to their family during such a stressful time. Many who adapted to safer, socially distant business practices saw a busy year; AMS Bekins ultimately earned the Bekins Van Lines Gold Sales Award for 2020 for their hard work in a challenging environment.

Bekins is the fourth largest household goods carrier in the United States, and AMS Bekins – alongside about 400 agencies nationwide – partners with the van line for all interstate moves. Bekins’ sales recognition award program recognizes agencies within the network who educate customers moving into or out of California and book their moves over the course of the year. The volume figures used for the various award levels are a summation of booking revenues for those customers moved.

“With a pandemic ongoing, homeowners across the country wanted to shelter in place – but in their new homes,” said **A.J. Schneider, President of Bekins Van Lines**. “So, very quickly, local moving companies like AMS Bekins figured out how to virtually educate those customers on the interstate moving process and how to apply CDC guidelines for the actual packing, loading, transport and delivery. It made all the difference for their customers.”

AMS Bekins is one of only five Bekins agencies to achieve the Gold Sales Award in 2020.

AMS Bekins can be found at 1873 Rollins Road, Burlingame, CA or <https://bekinsmovingservices.com>

### **About Bekins Van Lines**

The Wheaton Group is one of the world's most highly regarded providers of transportation services. The van line owns five household goods relocation brands, Wheaton World Wide Moving, **Bekins Van Lines**, Stevens Worldwide Van Lines, Arpin Van Lines and Clark & Reid. The van line is the fourth largest household goods carrier. Headquartered in Indianapolis, Ind., through its brands Wheaton offers private and corporate domestic and international household goods relocation services as well as special commodities and logistic services. The United States military is one of the company’s largest customers. The van line is partner to 400 Wheaton, Bekins, Stevens, Arpin and Clark & Reid agents nationwide. **To learn more, visit [www.bekins.com/why-bekins/partners](http://www.bekins.com/why-bekins/partners).**

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